

Exhibit B: Massachusetts Faculty Salary Review % Increases 2004 to 2006

Discipline	Massachusetts SC Faculty Average 2004	Massachusetts SC Faculty Average 2006	SC % Increase 2004 to 2006	Average Salaries (38 Institutions) 2004	Average Salaries (38 Institutions) 2006	Peer % Increase 2004 to 2006	Difference in % Increases
Rank: Full Professors							
Visual and Performing Arts	\$65,371	\$72,634	11%	\$76,550	\$79,762	4%	7%
Biology	\$65,626	\$71,551	9%	\$79,925	\$86,022	8%	1%
Business Admin. & Management	\$67,350	\$75,687	12%	\$90,379	\$93,552	4%	9%
Computer & Information Sciences	\$73,570	\$82,456	12%	\$86,954	\$91,084	5%	7%
Education	\$70,442	\$76,001	8%	\$76,076	\$80,842	6%	2%
English	\$66,574	\$73,869	11%	\$76,871	\$80,235	4%	7%
Foreign Language	\$65,805	\$71,457	9%	\$75,113	\$80,840	8%	1%
History	\$69,779	\$75,794	9%	\$79,039	\$82,022	4%	5%
Mathematics & Statistics	\$68,526	\$77,335	13%	\$78,244	\$82,547	5%	7%
Philosophy	\$68,635	\$74,611	9%	\$78,177	\$82,343	5%	3%
Physical Sciences	\$71,115	\$74,796	5%	\$77,006	\$82,274	7%	-2%
Psychology	\$66,173	\$71,469	8%	\$78,599	\$83,324	6%	2%
Social Sciences	\$65,401	\$73,329	12%	\$78,693	\$85,105	8%	4%
Rank Average	\$68,028	\$74,691	10%	\$79,356	\$83,842	6%	4%
Rank: Associate Professors							
Visual and Performing Arts	\$53,947	\$60,691	13%	\$60,233	\$62,488	4%	9%
Biology	\$55,099	\$57,207	4%	\$58,912	\$62,271	6%	-2%
Business Admin. & Management	\$62,086	\$69,718	12%	\$74,144	\$79,403	7%	5%
Computer & Information Sciences	\$66,407	\$71,677	8%	\$73,601	\$77,084	5%	3%
Education	\$56,050	\$63,260	13%	\$61,321	\$64,552	5%	8%
English	\$54,353	\$59,955	10%	\$58,375	\$61,649	6%	5%
Foreign Language	\$52,809	\$58,831	11%	\$60,458	\$64,075	6%	5%
History	\$55,066	\$59,416	8%	\$59,780	\$61,682	3%	5%
Mathematics & Statistics	\$59,530	\$62,496	5%	\$61,584	\$63,123	2%	2%
Philosophy	\$56,860	\$64,087	13%	\$57,039	\$60,965	7%	6%
Physical Sciences	\$54,698	\$58,589	7%	\$60,600	\$63,178	4%	3%
Psychology	\$53,740	\$58,806	9%	\$60,121	\$62,683	4%	5%
Social Sciences	\$53,986	\$59,399	10%	\$60,721	\$63,952	5%	5%
Rank Average	\$56,510	\$61,856	9%	\$62,068	\$65,162	5%	5%
Rank: Assistant Professors							
Visual and Performing Arts	\$44,813	\$51,187	14%	\$48,138	\$50,809	6%	9%
Biology	\$45,062	\$50,845	13%	\$49,000	\$53,324	9%	4%
Business Admin. & Management	\$59,533	\$65,185	9%	\$69,404	\$73,123	5%	4%
Computer & Information Sciences	\$56,893	\$64,285	13%	\$66,696	\$66,521	0%	13%
Education	\$50,051	\$57,361	15%	\$51,314	\$53,909	5%	10%
English	\$45,231	\$49,966	10%	\$48,233	\$50,753	5%	5%
Foreign Language	\$45,737	\$50,697	11%	\$48,285	\$54,134	12%	-1%
History	\$47,010	\$50,684	8%	\$46,925	\$47,778	2%	6%
Mathematics & Statistics	\$47,167	\$50,892	8%	\$50,187	\$53,655	7%	1%
Philosophy	\$44,888	\$51,735	15%	\$50,734	\$51,394	1%	14%
Physical Sciences	\$45,800	\$51,127	12%	\$48,107	\$52,014	8%	4%
Psychology	\$45,587	\$49,453	8%	\$49,399	\$52,304	6%	3%
Social Sciences	\$47,714	\$53,278	12%	\$48,984	\$51,172	4%	7%
Rank Average	\$48,114	\$53,592	11%	\$51,954	\$54,684	5%	6%
All Ranks	\$57,551	\$63,380	10%	\$64,459	\$67,896	5%	5%